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Domestic Investment & Finance instruments for Petroleum Industry

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IranE&P 2019

www.peymanmolavi.com

Our understanding from global financial mechanism in petroleum industry

Sovereign Wealth funds in

Qatar >320 B\$

United Arab Emirate overall >1000 B\$

Saudi Arabia >600 B\$

Norway >1000 B\$

China >2500 B\$

Qatar Gas III

Qatar Gas 70%

ConocoPhillips 29%

Mitsubishi 1%

5 B\$

A \$1.488bn bank facility from a syndicate of 26 international, regional and Qatari banks

A \$1bn loan from the Japan Bank for International Cooperation (JBIC)

A \$340m facility guaranteed by the Export-Import Bank of the United States

A \$1.212bn co-financing facility provided by a wholly owned subsidiary of ConocoPhillips

The Key Mechanism for getting
Finance and Investment from international
Market is the Credit rating!!!!

Saudi Arabia A
United Arab Emirate AA
Qatar AA-
Iraq B-
Azerbaijan BB-
Venezuela CCC
Russia BBB-
United State AA+

Iran ?

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We are not in
Global Credit Rating
System!

That means there is no
Reliable risk analysis for Iran business
Environment
But based on OECD
Today rating of Iran is
B

Let See

United state	[AAA]	Investment Grade
United Arab Emirate		AA		
Qatar		A		
Russia		BBB		
Kuwait				
Saudi Arabia				
Azerbaijan	[BB]	Speculative
Iraq		B		
		CCC		
Venezuela		CC		
		C		

Part 2

Understanding importance of Weighted Average Cost of Capital And Capital Structure

WACC

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Total 3.51 %
Repsol 5.8%
ConocoPhillips 7.4%
Chevron 7.7%
Gazprom 7.8%
BP 3.5%
Shell 3.6%

The power of inter-firm competition

Part 3

Iran Domestic Finance and Investment Strategies!

#1

we are faced with highest Risk Free
Rate in the world

#2

we have

1600.000.000.000.000 BT

#3

Why we could not
Fundraising for our petroleum
Projects!?

#4

Branding & Investment

#5

Project Branding by

Authentic

Reliable

Independent Audit

Alternative investment platform

Or

Capital market based platform

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